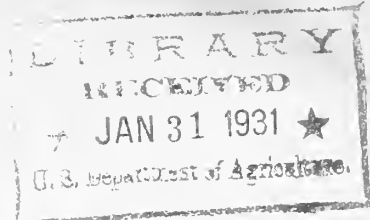


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# **TRADE LIST**

## ***Spring==1931***

**Offering Choice Collected Hemlocks,  
Pines, Azaleas, Kalmias, Rhododen-  
drons, Pieris Floribunda and Boxwood**

**Gillett's Fern and Flower Farm**

**K. E. GILLETT, Proprietor**

**Southwick, Massachusetts**

**Foreword.** Since my offerings of last season I have materially extended my activities in the collecting field and in addition to my organization in Virginia I now have a permanent one in Vermont and North Carolina.

**Grades.** This year my standard of grading will be kept to a much higher level than in former years. I am going to handle nothing but high grade selected stock. In many varieties from 40 to 60% will run specimens.

**Terms.** Credit will be gladly extended to old customers and to new ones who will supply me proper references as to their financial reliability. All bills are due June 1st.

**Condition of Sale.** I give no guarantee either expressed or implied as to the living qualities of any collected stock I furnish. Any claim must be made in writing not later than 10 days after the receipt of shipment. As in the past, I stand ready to make adjustment where conditions warrant.

**Prices.** All prices in this list cover stock f. o. b. shipping point and are net, subject to no discount. Purchasers can make up any combination they may need at the prices herein quoted except on special carload offers.

**Burlapping.** The prices herein listed do not include burlapping. I will be glad to render this service at cost however and in sizes up to 2 ft. the price will be 7c each; 2 ft. and including 4 ft. 10c each; larger sizes 15c each. Please specify in ordering whether you want stock burlapped or not.

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Photographs illustrating average plants will be supplied upon request,

**Mixed Carload Shipments.** Because of the fact that *Rhododendron carolinianum*, *Leiophyllum buxifolium* and *Leucothoe catesbaei* come chiefly from North Carolina and also because of the fact that the best *Rhododendron catawbiense* now obtainable, comes from that point I plan this spring to ship all mixed carload shipments from North Carolina, except carload combinations calling for *Rhododendron maximum*, *Azalea calendulacea* and *Kalmia latifolia*. Such carload orders will be shipped from Virginia.

**Special Grades.** I will be glad to offer special quotations covering special requirements as to grades and sizes.

**Azalea Calendulacea (Flame Azalea).** In this variety I have an abundant supply and will send out only high grade material that comes with a good ball of earth.

	Per 100
2 to 3 ft. selected clumps .....	\$60.00
3 to 4 ft. selected clumps .....	80.00
4 to 5 ft. selected clumps .....	100.00

Special offer on a car to contain 1,000 clumps of *Azalea calendulacea* 2 to 4 ft. balled and burlapped for \$500.00 f. o. b. Virginia.

Cut back clumps for growing on at \$150.00 per thousand.

**Kalmia Latifolia (Mt. Laurel).** In this variety I also have a large supply and can furnish plants for the most discriminating trade suitable for resale to retail buyers.

1 to 2 ft. selected clumps .....	\$50.00
2 to 3 ft. selected clumps .....	75.00
3 to 4 ft. selected clumps .....	100.00
4 to 5 ft. selected clumps .....	150.00

Special car offer as follows: 500 selected clumps 1½ to 3 ft. \$275.00 f. o. b. Virginia; 500 selected clumps 2 to 4 ft. \$300.00 f. o. b. Virginia. One year burned over stock for growing on \$200.00 per thousand.

**Leiophyllum Buxifolium (Sand Myrtle).** This little shrub is very desirable for planting in rock gardens or to be used as an edging for larger evergreen shrubs. I am furnishing only the very best grade in this rare shrub.

9 to 12 in. spread .....	\$50.00
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**Leucothoe Catesbaei (Drooping Andromeda).**

1 to 2 ft. selected clumps .....	\$40.00
2 to 3 ft. selected clumps .....	60.00

**Pieris Floribunda (Lily of the Valley Shrub).** I have an almost unlimited supply of this rare and beautiful shrub and can fill requirements for those wishing immediate effects. A large proportion of the stock I will send out this spring will be heavily budded.

12 to 18 in. ....	\$50.00
18 to 24 in. ....	65.00
2 ft. selected .....	80.00

Special offer of a car to contain 800 selected clumps 1 to 2 ft. \$350.00 f. o. b. Virginia. Cut back clumps for growing on \$150.00 per thousand. Light clumps for growing on 6 to 9 in. \$200.00 per thousand.

**Rhododendron Carolinianum** (Carolina Rhododendron). The stock I will supply this spring is from an area that was burned over four years ago. The plants are now very thrifty with new growth; many of them heavily budded. These lift with especially fine balls of earth as they grow in mountain peat.

2 to 3 ft. selected clumps .....	\$125.00
3 to 4 ft. selected clumps .....	200.00

**Rhododendron Catawbiense** (Catawba Rhododendron). High grade material in this variety is becoming extremely scarce yet my supply for this present season is the finest I have offered in several years. This variety will be collected in North Carolina at a high altitude where the ground is chiefly peat and where the clumps can be lifted with a fine solid ball of earth. Only well formed plants having excellent foliage will be selected.

	Per 100
1 to 2 ft. selected clumps .....	\$80.00
2 to 3 ft. selected clumps .....	125.00
3 to 4 ft. selected clumps .....	200.00
4 to 5 ft. selected clumps .....	300.00

From Virginia I can supply a grade suitable for massing. This particular offer I do not recommend to those who wish to resell them in small quantities. The plants are leggy, yet will come with a fine ball of earth and most of them are heavily budded. My special offer on this grade is 400 clumps 3 to 5 ft. for \$500.00 f. o. b. Virginia. I can also furnish cut back clumps for growing on at \$200.00 per thousand.

**Rhododendron Maximum** (Great Rosebay). In this variety of Rhododendron, which is so commonly used in general plantings, I have an unequalled supply as to quality and quantity. Before placing your orders elsewhere send to me for photographs illustrating accurately the quality of the stock I am prepared to furnish.

1 to 2 ft. selected clumps .....	\$50.00
2 to 3 ft. selected clumps .....	75.00
3 to 4 ft. selected clumps .....	100.00
4 to 5 ft. selected clumps .....	150.00
5 to 6 ft. selected clumps .....	225.00
6 to 8 ft. selected clumps .....	325.00
8 to 10 ft. selected clumps .....	450.00

Special car offers; each offer a carload.

500 selected clumps 2 to 3 ft. ....	\$300.00
500 selected clumps 2 to 4 ft. ....	350.00
500 selected clumps 2 to 5 ft. ....	375.00
200 selected clumps 5 to 7 ft. ....	350.00
100 selected clumps 8 to 10 ft. ....	400.00

**Pinus Strobus** (White Pines). From Virginia I can supply perfect specimen White Pines. These Pines are all growing in the open and because they are growing in a heavy clay soil can be lifted with large solid balls of earth. All Pines will be handled similar to the way Boxwood is dug, that is, each ball will be secured with wire mesh. These prices include careful digging and in the larger sizes each tree will be properly platformed.

	Each
3 to 4 ft. B&B .....	\$ .75
4 to 6 ft. B&B .....	1.50
6 to 8 ft. B&B .....	2.50
8 to 10 ft. B&B .....	4.50
10 to 12 ft. B&B .....	8.00
12 to 14 ft. B&B .....	12.00
14 to 16 ft. B&B .....	18.00

**Tsuga Canadensis** (Canadian Hemlocks). These Hemlocks will be collected in northern New England from open pastures. Only well shaped trees that are feathered to the ground will be furnished. Each tree will be carefully dug and properly burlapped and in sizes from 12 ft. up, each tree will be properly platformed.

I will gladly supply photographs illustrating accurately the quality of the trees and the way these balls are secured. The way I will handle Hemlocks this coming spring will insure prospective purchasers of successful plantings. Orders for carload shipments only will be accepted. The freight rates are very reasonable; to New York and Philadelphia the freight on a minimum car is about \$70.00 per car.

	Each
3 to 4 ft. ....	\$ 1.50
4 to 5 ft. ....	2.25
5 to 6 ft. ....	3.25
6 to 8 ft. ....	4.50
8 to 10 ft. ....	6.00
10 to 12 ft. ....	9.00
12 to 14 ft. ....	15.00
14 to 16 ft. ....	22.50

**Thuya Occidentalis** (American Arborvitae). These can be shipped with the Hemlocks.

6 to 8 ft. B&B .....	\$ 4.00
8 to 10 ft. B&B .....	5.50
10 to 12 ft. B&B .....	8.00
12 to 15 ft. ....	13.50

**Collected Boxwood.** I can supply Boxwood in either the Dwarf English variety or the Bush Box variety in specimen plants or in hedges. The Bush variety (*Buxus sempervirens*) I can supply in sizes running up to 16 ft. in height. Full information regarding these trees and special quotations will be gladly furnished upon request.

## GILLETT'S FERN AND FLOWER FARM

K. E. GILLETT, Proprietor

SOUTHWICK, MASSACHUSETTS

